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# Dynamical affinity in opinion dynamics modelling

Franco Bagnoli<sup>1</sup>, Timoteo Carletti<sup>2</sup>, Duccio Fanelli<sup>3</sup>, Alessio Guarino<sup>4</sup>, Andrea Guazzini<sup>1</sup>

1. *Dipartimento di Energetica and CSDC, Università di Firenze,  
and INFN, via S. Marta, 3, 50139 Firenze, Italy*

2. *Département de Mathématique, Université Notre Dame de la Paix, 8 rempart de la vierge B5000 Namur, Belgium*

3. *Theoretical Physics, School of Physics and Astronomy,  
University of Manchester, M13 9PL, Manchester, United Kingdom*

4. *Université de la Polynésie Française, BP 6570 Faa'a, 98702, French Polynesia*

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We here propose a model to simulate the process of opinion formation, which accounts for the mutual affinity between interacting agents. Opinion and affinity evolve self-consistently, manifesting a highly non trivial interplay. A continuous transition is found between single and multiple opinion states. Fractal dimension and signature of critical behaviour are also reported. A rich phenomenology is presented and discussed with reference to corresponding psychological implications.

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The paradigms of complex systems are nowadays being applied to an ample spectrum of interdisciplinary problems, ranging from molecular biology to social sciences. The challenge is to model the dynamical evolution of an ensemble made of interacting, microscopic, constituents and infer the emergence of collective, macroscopic, behaviours that are then eventually accessible for direct experimental inspection. Statistical mechanics and non-linear physics provide quantitative tools to elucidate the key mechanisms underlying the phenomena under scrutiny, often resulting in novel interpretative frameworks. Agent-based computational models have been widely employed for simulating complex adaptive systems, in particular with reference to sociophysics applications. Within this context, opinion dynamics has recently attracted a growing interests clearly testified by the vast production of specialised contributions [1]. Peculiar aspects of its intrinsic dynamics make opinion formation a rich field of analysis where self-organisation, clustering and polarisation occur.

Opinion dynamics models can be ideally grouped into two large classes. The first deals with binary opinions: agents behave similarly to magnetic spins and just two states are allowed (up or down) [2]. Here social actors update their opinions driven by a social influence pressure, which often translates into a majority rule. Alternatively, opinions can be schematised with continuous variables [9], the latter being dynamically evolved as a result of subsequent interactions among individuals.

In the celebrated Deffuant et al. [3] model agents adjust their opinion as a results of random binary encounters whenever their difference in opinion is below a given threshold. The rationale behind the threshold ansatz reflects humans' natural tendency to avoid conflicting interests and consequently ignore the perception of incompatibility between two distant cognitions. In this respect, the threshold value measures the average *openness of mind* [3] of the community.

In real life, the difference in opinion on a debated issue is indeed playing a crucial role. However, the actual outcome of an hypothetic binary interactions also relies on a number of other factors, which supposedly relate to the quality of the inter-personal relationships. Mutual *affinity* condensates in fact past interactions' history and contributes to select preferential interlocutors for future discussions. Previous attempts aimed at incorporating this effect resulted in static descriptions, which deliberately disregarded affinity's self-consistent evolution [4]. In this Letter we take one step forward by proposing a novel formulation where the affinity is dynamically coupled to the opinion, and consequently updated in time. Moreover, affinity translates in a social distance, a concept that is here introduced to drive preferential interactions between affine individuals. Macroscopically, the system is shown to asymptotically organise in clusters of agents sharing a common opinion, whose number depends on the choice of the parameters involved. Interestingly, a continuous transition is identified that separates the mono-clustered from the fragmented phase. Scaling laws are also found and their implications discussed. Most importantly, our proposed theoretical scenario captures the so-called *cognitive dissonance* phenomenon, a qualitatively well documented theory in psychology pioneered by Leon Festinger in 1956 [5].

Consider a population of  $N$  agents, each bearing at time  $t$  a scalar opinion  $O_i^t \in [0, 1]$ . Moreover, let us introduce the  $N \times N$  time dependent matrix  $\alpha^t$ , whose elements  $\alpha_{ij}^t$  are bound to the interval  $[0, 1]$ . Such elements specify the affinity of individual  $i$  vs.  $j$ , larger numbers being associated to more trustable relationships. Both the opinions vector and the affinity matrix are randomly initialized at time  $t = 0$ . At each time step  $t$ , two agents, say  $i$  and  $j$ , are selected according to a strategy that we shall elucidate in the forthcoming discussion. They interact and update their characteristics according to the following recipe [10]:

$$O_i^{t+1} = O_i^t - \mu \Delta O_{ij}^t \Gamma_1(\alpha_{ij}^t) \quad (1)$$

$$\alpha_{ij}^{t+1} = \alpha_{ij}^t + \alpha_{ij}^t [1 - \alpha_{ij}^t] \Gamma_2(\Delta O_{ij}^t) \quad (2)$$

where the functions  $\Gamma_1$  and  $\Gamma_2$  respectively read:

$$\Gamma_1(\alpha_{ij}^t) = \frac{1}{2} [\tanh(\beta_1(\alpha_{ij}^t - \alpha_c)) + 1] \quad (3)$$

$$\Gamma_2(\Delta O_{ij}^t) = -\tanh(\beta_2(|\Delta O_{ij}^t| - \Delta O_c)) \quad (4)$$

Here,  $\Delta O_{ij}^t = O_i^t - O_j^t$ , while  $\alpha_c$ ,  $\Delta O_c$  are constant parameters. For the sake of simplicity we shall consider the limit  $\beta_{1,2} \rightarrow \infty$ , which practically amounts to replace the hyperbolic tangent, with a simpler step function profile. Within this working assumption, the function  $\Gamma_1$  is 0 or 1, while  $\Gamma_2$  ranges from -1 to 1, depending on the value of the arguments.  $\Gamma_1$  and  $\Gamma_2$  act therefore as effective switchers. Notice that, for  $\alpha_c \rightarrow 0$ , equation (1) reduces to Deffuant et al. scheme [3]. To clarify the ideas inspiring our proposed formulation, we shall focus on specific examples. First, suppose two subjects meet and imagine they confront their opinions, assumed to be divergent ( $|\Delta O_{ij}| \simeq 1$ ). According to Deffuant's model, when the disagreement exceeds a fixed threshold, the agents simply stick to their positions. Conversely, in the present case, the interaction can still result in a modification of each other beliefs, provided the mutual affinity  $\alpha_{ij}^t$  is larger than the reference value  $\alpha_c$ . In other words, individual exposed to conflicting thoughts, have to resolve such dissonance in opinion by taking one of two opposite actions: If  $\alpha_{ij}^t < \alpha_c$ , the agent ignores the contradictory information, which is therefore not assimilated; when instead the opinion is coming from a trustable source ( $\alpha_{ij}^t > \alpha_c$ ), the agent is naturally inclined to seek consistence among the cognitions, and consequently adjust its belief. The mechanism here outlined is part of Festinger's cognitive dissonance theory [5]: contradicting cognitions drive the mind to modify existing beliefs to reduce the amount of dissonance (conflict) between cognitions, thus removing the feeling of uncomfortable tension. The scalar  $\alpha_{ij}$  schematically accounts for a larger number of hidden variables (personality, attitudes, behaviours,...), which are non trivially integrated in an abstract affinity concept. Notice that the matrix  $\alpha^t$  is non symmetric: hence, following a random encounter between two dissonant agents, one could eventually update his opinion, the other still keeping his own view. A dual mechanism governs the self-consistent evolution for the affinity elements, see equation (2). If two people gather together and discover to share common interests ( $|\Delta O_{ij}^t| < \Delta O_c$ ) they will increase their mutual affinity ( $\alpha_{ij}^t \rightarrow 1$ ). On the contrary, the fact of occasionally facing different viewpoints ( $|\Delta O_{ij}^t| > \Delta O_c$ ), translates in a reduction of the affinity indicator ( $\alpha_{ij}^t \rightarrow 0$ ). The logistic contribution in equation (2) confines  $\alpha_{ij}^t$  in the interval  $[0, 1]$ . Moreover, it maximises the change in affinity for

pairs with  $\alpha_{ij}^t \simeq 0.5$ , corresponding to agents which have not come often in contact. Couples with  $\alpha_{ij}^t \simeq 1$  (resp. 0) have already formed their mind and, as expected, behave more conservatively.

Before turning to illustrate the result of our investigations, we shall discuss the selection rule here implemented. First the agent  $i$  is randomly extracted, with uniform probability. Then we introduce a new quantity  $d_{ij}$ , hereafter termed *social distance*, defined as [11]

$$d_{ij}^t = \Delta O_{ij}^t (1 - \alpha_{ij}^t) \quad j = 1, \dots, N \quad j \neq i. \quad (5)$$

The smaller the value of  $d_{ij}^t$ , the closer the agent  $j$  to  $i$ , both in term of affinity and opinion. A random, normally distributed, vector  $\eta_j(0, \sigma)$  of size  $N - 1$  is subsequently generated, with mean zero and variance  $\sigma$ . The social distance is then modified into the new social metric  $D_{ij}^\eta = d_{ij}^t + \eta_j(0, \sigma)$ . Finally, the agent  $j$  which is closer to  $i$  with respect to the measure  $D_{ij}^\eta$  is selected for interaction. The additive random perturbation  $\eta$  is hence acting on a fictitious 1D manifold, which is introduced to define the pseudo-particle (agent) interaction on the basis of a nearest neighbors selection mechanism.  $\eta$  is thus formally equivalent to a *thermal noise* [6]. Based on this analogy,  $\sigma$  is here baptized *social temperature* and set the level of mixing in the community. Notably, for any value of  $\sigma$ , it is indeed possible that agents initially distant in the unperturbed social space  $d_{ij}^t$  mutually interact: their chances to meet increase for larger values of the social temperature.

Numerical simulations are performed and the dynamical evolution of the system monitored. Qualitatively, asymptotic clusters of opinion are formed, whose number depends on the parameters involved. The individuals that reach a consensus on the question under debate are also characterised by large values of their reciprocal affinity, as clearly displayed in Figure 1. The final scenario results from a non trivial dynamical interplay between opinion and affinity: the various agglomerations are hence different in size and, centred around distinct opinion values, which cannot be predicted a priori. The dynamics is therefore significantly more rich, and far more realistic, than that arising within the framework of the original Deffuant et al. scheme [3], where cluster number and average opinions are simply related to the threshold amount. Notice that, in our model, the affinity enters both the selection rule and the actual dynamics, these ingredients being crucial to reproduce the observed self-organization.

To gain quantitative insight into the process of opinion formation, we run several simulations relative to different initial realizations and recorded the final (averaged) number of clusters,  $N_c$ , as function of the social temperature  $\sigma$ , for different values of the critical parameter  $\alpha_c$ . Results of the numerics are reported in Figure 2. All the curves are approximately collapsed together plotting  $N_c$

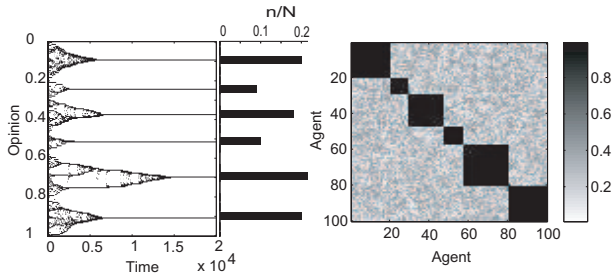


FIG. 1: Left: Typical evolution of the opinion versus time, i.e. number of iterations. Right plot: Final affinity matrix. Here  $\sigma = 0.02$ ,  $\Delta O_c = 0.5$ ,  $\alpha_c = 0.5$ . Initial opinion are (random) uniformly distributed within the interval  $[0, 1]$ .  $\alpha_{ij}^0$  is initialised with uniform (random) values between 0 and 0.5. Here,  $\beta_1 = \beta_2 = 1000$ .

as function of the rescaled quantity  $(\sigma\alpha_c)^{-1/2}$ . A continuous phase transition is identified, above which the system is shown to asymptotically fragment in several opinion clusters. The proposed scaling is sound in term of its psychological interpretation. When  $\alpha_c$  gets small the barrier in affinity fades off and the agents update their beliefs virtually at any encounter. The imposed selection rule drives a rapid evolution towards an asymptotic fragmented state, by favouring the interaction of candidates that share a similar view ( $\Delta O_{ij}$  small). This tendency can be counter-balanced by adequately enhancing the social mixing, which in turn amounts to increase the value of  $\sigma \propto \alpha_c^{-1}$ . On the other hand, for large values of  $\alpha_c$  the system is initially experiencing a lethargic regime, due to the hypothesized thresholding mechanism. Agents' opinions are therefore temporarily frozen to their initial values, while occasional encounters contribute to increase the degree of cohesion (synchronization) of the community. As the affinity grows, the social metric  $D_{ij}$  becomes less sensitive to  $\Delta O_{ij}$  and the system naturally flows towards an ordered (single-clustered) configuration. Notice that our system displays intriguing similarities with granular media, that have been shown to develop analogous self-organization features. This entails the possibility of addressing the analysis of the observed structures within a purely statistical mechanics setting, where the balance between competing effects is explicitly modelled [7].

Aiming at further characterising the process of convergence we have also analysed the following indicators: the fractal dimension of the orbits topology and the distribution of opinion differences. First, we focused on the single-clustered phase (main plot in Figure 3) and calculated the fractal dimension in the  $(O, t)$  plane, a parameter that relates to the geometrical aspects of the dynamical evolution. A standard box-counting algorithm is applied, which consists in partitioning the plan in small cells and identifying the boxes visited by the system trajectory. In this specific case, the space  $(O, t)$  is mapped into  $[0, 1] \times [0, 1]$ , and covered with a uniform distribution

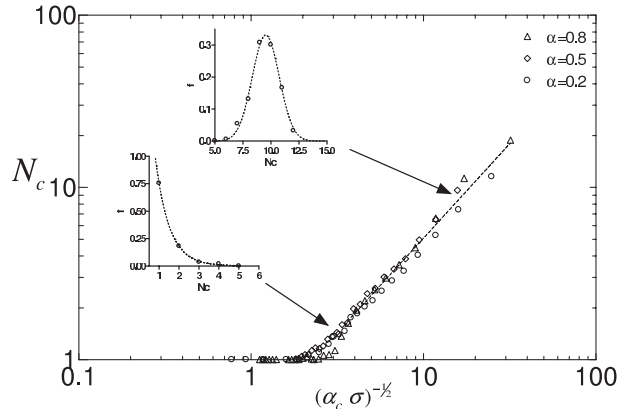


FIG. 2: Average number of clusters as function of the rescaled quantity  $(\sigma\alpha_c)^{-1/2}$ . A phase transition is found at  $(\sigma\alpha_c)^{-1/2} \simeq 20$ . Above the transition, histograms of the number of clusters are computed and enclosed as insets in the main frame: symbols refer to the numerics, solid lines are fitted interpolation. Here,  $\Delta O_c = 0.5$ . The variables  $O_i^0$  and  $\alpha_{ij}^0$  are initialised as described in the caption of Figure 1.

of squares of linear size  $l$ . The number of filled box  $N_b$  is registered and the measure repeated for different choices of  $l$ . In particular we set  $l = 2^{-n_b}$ , where  $n_b = 1, 2, \dots$ . For each  $n_b$ ,  $N_b$  is plotted vs.  $l$ , in log-log scale (see inset of Figure 3): A power-law decay is detected, whose exponent  $\gamma \simeq 1.57$ , quantifies the fractal dimension. The orbits are also analyzed in the multi-clustered regime and similar conclusion are drawn. In addition, every single cluster is isolated and studied according to the above procedure, leading to an almost identical  $\gamma$ . In Figure 4 we also report the probability distribution function of  $\delta O = |O_i^{t+1} - O_i^t|$ .  $\delta O$  measures the rate of change of individuals' opinion. A power-law behaviour is found, an additional sign of system's criticality.

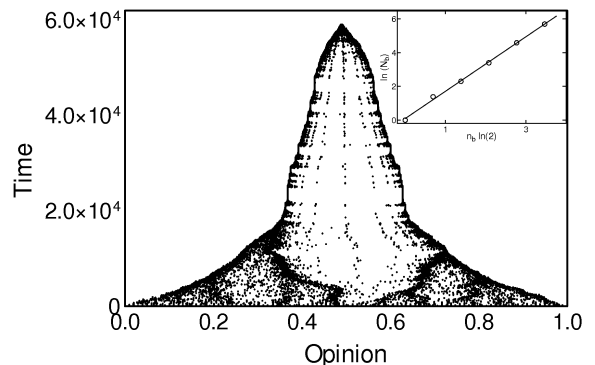


FIG. 3: Main plot: typical evolution in the mono-clustered phase. Inset:  $N_b$  vs.  $l = 2^{-n_b}$  in log-log scale. For the choice of the parameters refer to the caption of Figure 2

Finally, working in the relevant mono-clustered regime, we also performed a dedicated campaign of simulations to estimate the convergence time,  $T_c^\sigma(\alpha_c)$ , i.e. the time

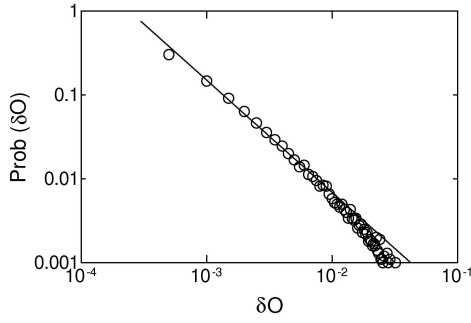


FIG. 4: Main frame: Histogram of  $\delta O$ , as follows from the numerics ( $N=100$ , averaged over 1000 independent realizations), plotted in log-log scale (symbols). The solid line is a guide for the eye. Inset: Cumulative distribution of the differences  $\delta O$ , in log-log scale.

needed to completely form the cluster under scrutiny. The experiments are conducted fixing the social temperature  $\sigma$ , and allowing  $\alpha_c$  to span the interval  $[0, \alpha_{max}]$ , where  $\alpha_{max} = \max_{i,j} \alpha_{ij}^0$ . In Figure 5 the rescaled convergence time  $T_c^\sigma(\alpha_c)/T_c^\sigma(0)$  is plotted as function of  $\alpha_c$ , for various choices of  $\sigma$ . All the different curves nicely collapse together, revealing an interesting positive correlation between the relative convergence time and the threshold  $\alpha_c$ . Again, this finding is certainly bound to reality: when  $\alpha_c$  increases, individuals stick more rigidly to their opinion and changes happen only when encounters among neighbours occur. Instead, when reducing  $\alpha_c$  large jumps in opinion are allowed which dynamically translate in a more effective mixing, hence faster convergence. To make this argument more rigorous, introduce  $\mu' = \mu[\tanh(\beta_1(\alpha_{ij}^t - \alpha_c)) + 1]/2$ . A reduced dynamical formulation can be obtained by averaging out the dependence on  $\alpha_{i,j}$  in (1), thus formally decoupling it from eq. (2). This is accomplished, at fixed  $i$ , as follows:

$$\begin{aligned} \langle \mu' \rangle &= \mu \int \Gamma_1(\alpha_{ij}^t) f_t(\alpha_{ij}^t) d\alpha_{ij}^t \\ &\simeq \mu \int_0^{\alpha_{max}} \Gamma_1(\alpha_{ij}^0) f_0(\alpha_{ij}^0) d\alpha_{ij}^0 \\ &\simeq \mu \frac{\alpha_{max} - \alpha_c}{\alpha_{max}} \end{aligned} \quad (6)$$

where in the last passage we made use of the fact that  $\beta_1 \rightarrow \infty$  and  $f_0(\alpha_{ij}^0) = 1/\alpha_{max}$  as it follows from the normalisation condition. The function  $f_t(\cdot)$  (resp.  $f_0(\cdot)$ ) represents the affinity distribution of agents  $j$  versus  $i$ , at time  $t$  (resp. at time zero). Within this simplified scenario, the time of convergence scales as  $1/\langle \mu' \rangle$  [8] and therefore expression (7) immediately yields to:

$$\frac{T_c^\sigma(\alpha_c)}{T_c^\sigma(0)} = \frac{\alpha_{max}}{\alpha_{max} - \alpha_c} \quad (7)$$

Relation (7) is reported in Figure 5 (dashed line) and shown to approximately reproduce the observed func-

tional dependence. A good agreement with direct simulations is found for small  $\alpha_c$ . It however progressively deteriorates for larger  $\alpha_c$ , due to non-linear contributions. The latter can be incorporated into our scheme by replacing  $\alpha_{max}$  in eq. (7) with an effective value  $\alpha_{eff}$ , to be determined via numerical fit (solid line in Figure 5). Such a value accounts for the system tendency to populate the complementary domain  $1 - \alpha_{max}$  and results in an excellent agreement with the simulated data.

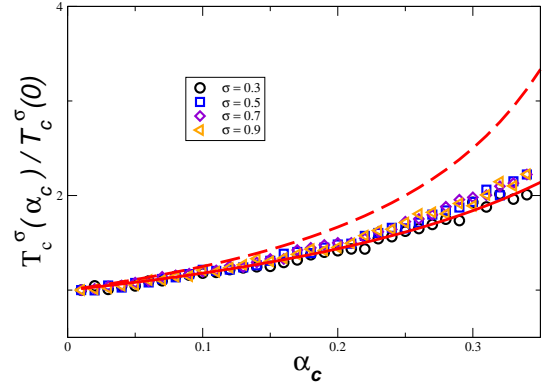


FIG. 5: Rescaled convergence time  $T_c^\sigma(\alpha_c)/T_c^\sigma(0)$  is plotted as function of  $\alpha_c$ . Different symbols refer to different values of the social temperature  $\sigma$ , see legend. The dashed line stands for the theoretical prediction (7). The solid line is a numerical fit based on equation (7), where  $\alpha_{max}$  is replaced by the effective value  $\alpha_{eff} = 0.66$  (see main text for further details).

In this Letter we introduced a model for studying the process of opinion formation. The proposed interpretative framework allows us to account for the affinity, an effect of paramount importance in real social systems. Mutual affinity plays in fact a significant role in selecting preferential interlocutors, based on the past history of encounters events. Numerical investigations are carried on and reveal the presence of a phase transition between an ordered (single clustered) and a disordered (multi-clustered) phase. Evidence of critical behaviours is provided, and the role of different parameters elucidated.

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- [9] In the following we shall assume this latter viewpoint, as opposed to the alternative scenario where opinions take discrete values.
- [10] The evolution of the quantities  $O_j(t)$  and  $\alpha_{ij}(t)$  is straightforwardly obtained by switching the labels  $i$  and  $j$  in the equations.
- [11] The affinity can mitigate the difference in opinion, thus determining the degree of social similarity of two individuals. This observation translates into the analytical form here postulated for  $d_{ij}^t$ .